



Wu, Hao (Neo)

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Highlights

Product-led Applied AI Delivery Lead / AI Solution Engineer

Former Microsoft solution owner; AI startup founder; able to translate enterprise problems into scoped AI solutions, PoCs, and delivery plans.

Enterprise AI Client Experience

Served nearly 100 enterprise customers across manufacturing, automotive, retail, real estate, finance, autonomous driving, and consumer electronics.

End-to-End Solution Delivery

Experienced in early-stage consulting, requirement discovery, solution design, POC delivery, and taking products from 0 to launch with cross-functional teams.

AI-native Builder

Use LLMs / coding agents to rapidly build demos, prototypes, and complex systems, improving pre-sales credibility and customer co-creation efficiency

Work Experience

Founder / AI Product Builder @ Stealth Startups

Feb.2023 - Feb.2026 • Shanghai & Shenzhen, CN

Project 1 (Feb.2023 - Mar.2024): 2B AI Workflow & Agent Solutions

Keywords: AI Solution Delivery Executive Engagement Consultative Selling AWS Hackathon

- Led a 12-person cross-functional team to develop enterprise AI workflow and agent solution offerings, spanning business discovery, consultative selling, solution framing, prototype design, and engineering delivery coordination.
- Engaged enterprise clients in manufacturing, finance, and education, translating business process breakdowns and AI transformation needs into demoable, evaluable, and commercially discussable PoC solutions.
- Designed Dify / n8n-style visual AI workflow orchestration prototypes, enabling non-technical users to combine RAG, prompts, generative AI, and business nodes into vertical automation workflows.
- Early prototype won "Best Product Experience" at the ZhenFund x AWS Hackathon; generated service opportunities worth several million RMB.

Project 2 (Mar.2024 - Nov.2025): AI-powered Smart Pendant

Keywords: Performance Marketing AI Consumer Product Companion AI Cross-border Commerce

- Built the product positioning, GTM strategy, content marketing, and Kickstarter launch plan for an AI hardware + social app experience in the overseas faith-companion market.
- Used generative AI to produce image / video marketing assets at scale, and validated user demand through Meta ads, generating 8,000+ leads with CPL as low as \$1.9.
- Coordinated overseas partners and supply-chain resources to deliver the product, marketing site, ad creatives, voice interaction, and TTS capabilities end to end.

Project 3 (Jan.2026 - Present): Autonomous Quant System

Keywords: AWS Startup Credits Cloud Cost / Latency Trade-off AI-native Builder

- Built an autonomous system for prediction-market research and execution with LLM / coding-agent collaboration, covering strategy research, backtesting, live execution, risk control, monitoring, and post-trade review.
- Developed short-cycle, event-driven workflows for real-time data ingestion, strategy runners, execution gates, state validation, and exception rollback.
- Made practical trade-offs across cloud execution, research backtests, data storage, and operations monitoring, developing hands-on judgment around cost, latency, reliability, and AI-assisted delivery constraints.
- Produced agent-readable PRDs, runbooks, delivery gates, and iteration records to coordinate development and reduce handoff friction.

Solution Architect @ Microsoft APAC

Aug.2019 - Feb.2023, Shanghai, China

Role Brief

Keywords: Cloud Solution Sales Strategic Accounts Executive Engagement Partner Orchestration

- Worked as a product-led solution owner between senior clients, Microsoft sales teams, engineering teams, and partners to translate ambiguous business problems into scoped, priced, and deliverable consulting and technical solutions.
- Supported opportunity development, customer workshops, resource planning, and service-led project delivery, balancing consultant days, project scope, delivery timeline, and utilization targets.
- Converted one-off customer requirements into reusable solution assets, including industry narratives, product prototypes, operating workflows, experience systems, and workshop methods.

Selected Clients

Education

Savannah College of Art and Design

Sep. 2011 - Mar. 2014 • Savannah, US

MA of Interactive Design

Xiamen University

Sep. 2008 - Jun. 2011 • Xiamen, CN

MA of Design

Zhejiang Institute of Communication and Media

Sep. 2004 - Jun. 2008 • Hangzhou, CN

BE of Electronic Engineering



VP of Product & Partner @ Stardust.ai

Jul.2018 - Jun. 2019 • Beijing, CN



About Corp

A dataset annotation company serving global AI industry with its world leading annotation platform. Beyond annotation, Stardust is also providing services including dataset online market, AI algorithm online market and so on.

Role Brief

Keywords **SaaS** **Annotation** **Point Cloud** **Autonomous Driving** **AI Model Training** **Leadership**

- Built Stardust's annotation platform - task.startask.net with dev team from 0 and serving dozens of AI companies from top tier to startup.
- Built the top tier point cloud based annotation tool for catering the model training requirements from the autonomous driving companies.
- Established and led the PLM procedure for Startask.



VP of Product & Partner @ Redtea Mobile

Jul.2015 - Mar.2018 • Beijing & Shenzhen, CN



About Corp

Redtea Mobile is a global leading eSIM (embedded SIM) service and solution provider that enables out-of-box connectivity with eSIM pre-installed in the device and ensures always-on connectivity with Remote SIM Provisioning (RSP) Platform.

Role Brief

Keywords **SaaS** **B2B2C** **eSIM** **PLM** **Leadership** **AIoT** **Outbound** **Global Business**

- In charge with the PLM and design of Redtea's roaming apps which were pre-installed in our 8 OEM's Android device. There were 100 millions devices with app pre-installed with 12 millions registered and DAU peak of 12,000 till March, 2018. Beyond apps, the PLM and design of backend system and WeChat page were also under my charge.
- Led and built the product and design team. Defined and executed Redtea's PLM.
- Led app/web design of Redtea GO.



Product Designer II @ Groupon

Jul.2014 - Jun.2015 • Chicago, US



About Corp

An American worldwide e-commerce marketplace connecting subscribers with local merchants by offering activities, travel, goods and services in 49 countries and more than 500 cities with 115.7 millions members. Current its market capital is 2.5 Billion.

Role Brief

Keywords **O2O** **e-commerce** **Multi-countries Business**

Designed merchant-facing web experiences for Groupon multi-country marketplace platform, covering UX, interface systems, and interaction design.